

Imprinting new benchmarks



LANCO

EPC | POWER | SOLAR | NATURAL RESOURCES | INFRASTRUCTURE

MISSION

Development of Society through
Leadership | Entrepreneurship | Ownership



VISION

Most Admired Integrated
Infrastructure Enterprise

ABOUT US


As one of India's leading business entities, Lanco Infratech Limited has been driving growth across a synergistic chain of Strategic Business Units (SBUs) comprising EPC, Power, Solar, Natural Resources and Infrastructure. Today, Lanco is one of the largest integrated power developers in India with 3460 MW under operation and 4636 MW under construction. Its gross revenue (before elimination) as on 31 March 2016 was ₹9,999 Crores (USD 1.51 billion) and out of the total Share Capital, the promoters holding is 70.55%.

Focused on fast-track execution of large capital intensive projects, Lanco's EPC SBU provides world class solutions to its customers. The Infrastructure division of Lanco has developed roads of around 163 kms on National Highways. Lanco's Solar business is building different verticals across the entire solar value chain including Project Development, EPC, Products & Systems and Manufacturing. Marking its foray into the global resources industry, Lanco has acquired Griffin Coal Mining Company, which owns the largest operational thermal coal mine in Western Australia. As part of its business strategy, Lanco has chalked out an ambitious growth plan in Power and Solar energy. It also envisages aggressive plans for EPC with a strong order book growth.

Global partnerships with top-notch companies such as Genting, Harbin, GE, Dongfang, Doosan, etc have borne rich dividends for Lanco. A people driven organisation, Lanco has a pan-India presence and international operations in many countries with a human resource base of over 3,734 people. A member of the UN Global Compact, Lanco is recognised for its Corporate Social Responsibility initiatives led by the Lanco Foundation.

EPC





Lanco EPC (Engineering, Procurement and Construction) strives to become a global player in the infrastructure business. Focused on fast-track execution of large capital intensive projects, it provides world class solutions to its customers and has specialised teams for Gas, Coal, Hydel and Renewable Power among other segments. For Lanco, EPC is an ever evolving process, which ensures timely and quality deliverables. It has a strong in-house engineering team capable of doing proposal, pre-award and detail engineering with complete integration of all systems. Having excellent relationship with vendors and equipment suppliers, Lanco EPC has assured control over equipment supplies and deliveries. It also has a dedicated in-house project management team for each project and follows the best practices and benchmarking processes as per international standards. This coupled with a strong execution team has helped Lanco EPC to offer complete 'Concept to Commissioning' solution to its customers.

Lanco is executing a ₹4100 Crore (USD 0.82 bn) EPC contract of M/s Moser Baer group company for their 2x600 MW coal based power project besides executing a contract from M/s Mahagenco (State Owned Utility) for their 3X660 MW Koradi thermal power project for BOP package. It is also executing the prestigious EPC contract of ₹3,960 Crore for the 1X660 MW supercritical Ennore Thermal Power Station expansion project. Lanco EPC has also bagged its first international project Akkaz (2X125 MW) in Al-Anbar province, Middle East. These orders are significant as they mark Lanco EPC's foray in the lucrative thermal EPC external market.

Lanco EPC also executes projects in various sectors like Metro Rail, Railways, Ports, Water Infrastructure, Commercial and Institutional Buildings, Roads and Highways, Industrial Projects (Minerals & Metals, Bulk Material Handling, Oil and Gas), Transmission and Distribution Projects, Industrial Electrification, etc. To bring international best practices and technological advantage, Lanco EPC has entered into technical and execution joint ventures with several international players. Some of them include Hammon-Belgium (for Cooling Towers), Takraf Tenova (Bulk Material Handling), Sinoma International (Cement Plant Process), ETF-Vinci (Mechanised Rail Track Laying).

As on 31 March 2016, the EPC & Construction order book was ₹23,412 Crores (USD 3.55 billion). Lanco EPC is ISO 9001 certified and has over 1100 employees. It has been awarded 'Outstanding contribution in Power and Energy sector (Generation)' by the EPC World and recognised as the 'Fastest Growing Construction Company for the Year 2010' by the Construction World.

POWER

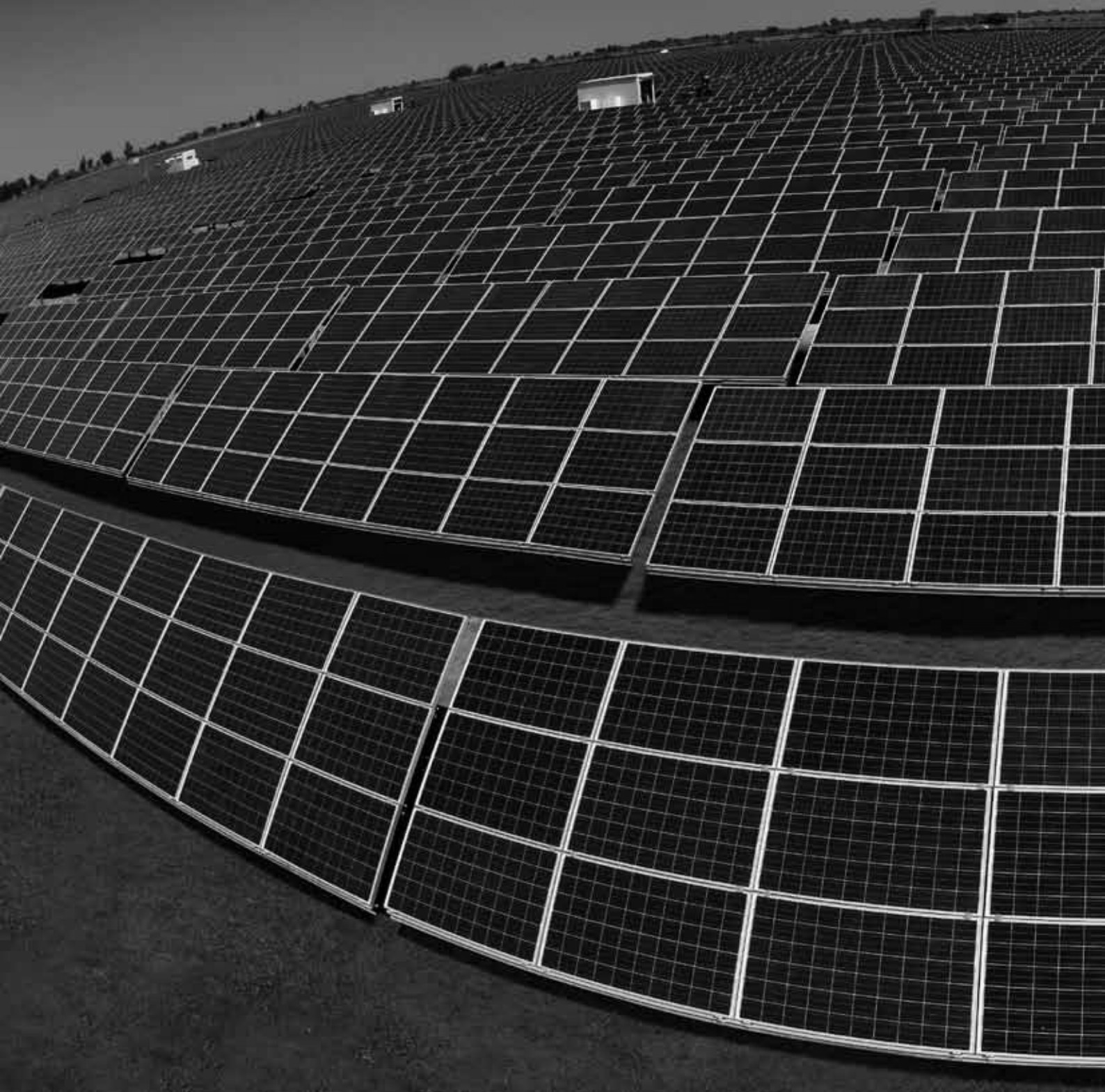



Lanco's power portfolio consists of a good mix of Thermal, Hydel and Renewable projects. Today, it is among the top private sector power developers in India with 3460 MW under operation and 4636 MW under construction. While it promises to hold its position in the elite league in the coming years, its power plants have been winning prestigious awards not only for productivity and performance but also for energy efficiency, environmental performance and safety. Lanco is also among the leading power trading companies in the private sector.

(In MW)

Project Name	Fuel	Under Operation	Under Construction	Total	Location
Lanco Kondapalli I, II, III	Gas	1476		1476	Andhra Pradesh
Lanco Tanjore	Gas	120		120	Tamil Nadu
Lanco Amarkantak I, II, III	Coal	600	1320	1920	Chhattisgarh
Lanco Anpara	Coal	1200		1200	Uttar Pradesh
Lanco Babandh	Coal		1320	1320	Odisha
Lanco Vidarbha	Coal		1320	1320	Maharashtra
LITL - Wind	Wind	3		3	Karnataka
Lanco Small Hydro	Hydro	20		20	Himachal Pradesh
Lanco Teesta	Hydro		500	500	Sikkim
Lanco Mandakini	Hydro		76	76	Uttarakhand
Lanco Solar	Solar	41	100	141	Gujarat, Rajasthan
Total		3460	4636	8096	

SOLAR



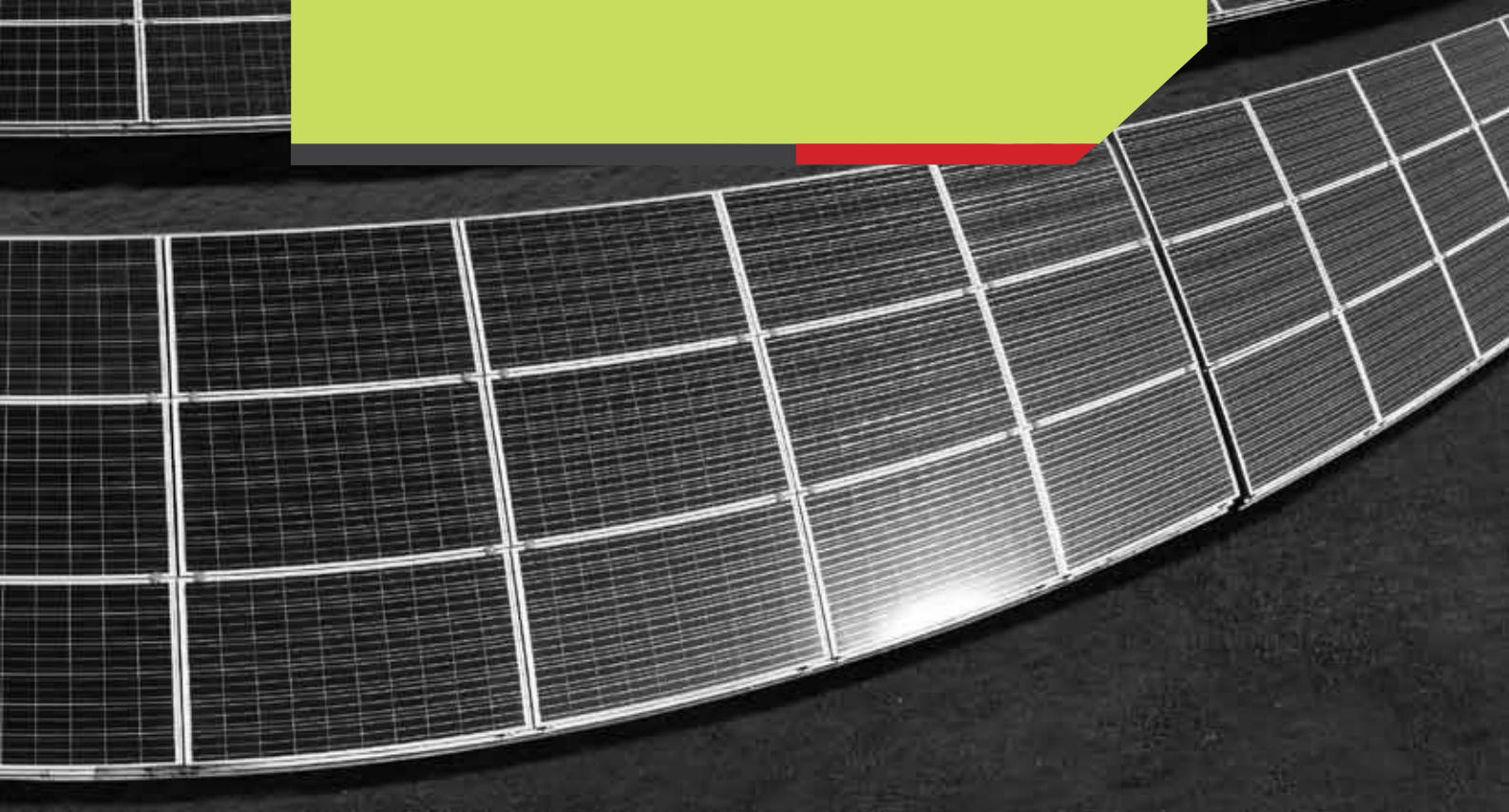


Believing that Sustainable Development is extremely important, Lanco has embarked on a strategic plan to build its business in solar energy. Lanco Solar is building different verticals across its value chain including Project Development for Solar power plants within and outside India, EPC for Solar power plants, Solar Products & Systems and Manufacturing. It is currently building more than 350 MW Solar farms (both PV and Solar Thermal) as a developer and an EPC Player, out of which more than 100 MW is currently operational at different locations globally. Lanco is establishing a 100 MW Solar thermal project in Rajasthan, India under the first phase of the Jawaharlal Nehru National Solar Mission (JNNSM). It is also developing Solar farms across various other states of India.

Lanco Solar has commissioned the prestigious rooftop project at the Indian Parliament building, besides commissioning rooftop projects in Punjab, Chhattisgarh and Haryana. A noteworthy EPC project developed and delivered by Lanco Solar is the 75 MW solar PV plant for Mahagenco which is Asia's largest solar PV farm.

Implementing the "Sand to Power" strategy, Lanco Solar is constructing a "fully integrated PV facility" at 250 acre SEZ in Chhattisgarh. In Phase I, 75 MWp state-of-the-art module production facility has been in operation since 2011. Phase I also includes the production of 1800 TPA high quality polysilicon and 100 MWp of ingot and wafering plant with a total investment of about ₹1921 Crores (USD 0.32 billion).

Lanco Solar is ISO 9001 and ISO 14001 certified by Det Norske Veritas (DNV).



NATURAL RESOURCES



The background image is a black and white photograph of a coal mining operation. On the left, the arm of an excavator is visible, positioned over a large pile of dark coal. In the lower-left foreground, the rear of a large, heavy-duty truck is shown, its bed filled with coal. To the right, another piece of mining equipment, possibly a truck or a smaller excavator, is partially visible. The overall scene depicts a busy industrial environment focused on coal extraction and transport.

Griffin


In the face of burgeoning global coal market, Lanco has taken a strategic move into the global resources industry. In 2011, Lanco, through its Australian Subsidiary, acquired Griffin Coal, which is the largest individual supplier of thermal coal to Western Australia's industrial coal market with 1.2 billion tons of coal resources. A leader in coal mining and processing for almost a century, Griffin Coal is Western Australia's oldest and the foremost coal producing company located at Collie town near Perth. Griffin currently mines around 4 million tons per annum (MTPA), which essentially caters to domestic customers with an export quantity of around 0.75 MTPA through Kwinana port. From the present production level of around 4 MTPA, Lanco plans to ramp up the mining production capacity to 18 MTPA in the near term. This, after meeting its existing and future domestic demand up to 8 MTPA, would allow an export of coal for the remaining quantities. Lanco, in parallel, is working to develop the mining, rail and port infrastructure for the expanded capacities with a plan to export through Bunbury port. Lanco's planned expansion will further contribute to the overall growth of the Western Australian economy; in particular the Collie and Bunbury regions.

Tasra

Lanco is also developing the Tasra Open Cast Project (Tasra OCP) of Steel Authority of India Limited (SAIL). The Tasra coal block, having geological reserves of approximately 127 million tons, is located in Jharia Coalfield of Dhanbad District in the state of Jharkhand. Lanco had been selected as the Mine Developer and Operator (MDO) by SAIL for the development and operations of Tasra OCP through competitive bidding process. As per the agreement, Lanco shall develop the Tasra OCP coal block and coking coal washery for SAIL. Tasra OCP has been planned for a peak production capacity of 4 MTPA of Run-of-Mine (ROM) coal and washery capacity of 3.5 MTPA has been proposed. Lanco will also develop and operate a captive power plant of 200 to 300 MW for SAIL through a joint venture company (JVC), based on the secondary products arising out of the Washery.

INFRASTRUCTURE






Lanco's Infrastructure business spans across a wide range of sectors such as Roads and Highways, Ports, Airports, Railways, Urban Infrastructure, etc. Lanco has developed two major National Highway (NH) Toll Road projects (Bengaluru-Hoskote-Mudbagal stretch on NH 4 and Neelamangala-Devihalli stretch on NH 48) on BOT basis in Karnataka at a project cost of ₹1350 crores (USD 0.25 billion) with a total length of 163 km.

Lanco has also developed a fully mechanised Captive Coal Jetty of over 3 MTPA with associated coal handling facilities at New Mangalore Port, Karnataka. It has plans to develop a dedicated coal export terminal of 15 MTPA at Bunbury in Western Australia.

PROPERTY DEVELOPMENT





Lanco Hills is one of the world's largest single-phase development projects. In scale and magnitude, few can match its vision. A city in its own right, this modern metropolis is all set to redefine Hyderabad's skyline.

This USD 1 billion mega project, Lanco Hills is the result of meticulous detailing by the world's most renowned architects & consultants whose combined efforts have structured its elegant towers.

Lanco Hills will be a unique world within, with convenient access to State-of-art IT space, premium office spaces, entertainment, leisure, shopping and homes, at one place. Lanco Hills will be an address to be aspired for.

Breathtaking vistas, landscaped gardens and high-rise living combine to create an experience that is unique and spectacular.

Mega Mall, which will be the largest mall, in terms of built up space, number of shopping outlets once constructed is being planned with in depth research and benchmarked with the best in the world. The Mall will bring a completely new experience for the people. Unlike most of the other malls in the country that are skewed towards only one format, the Lanco Hills Mega Mall will be a destination mall which will serve to all demographics and tastes with widest range of options in every sphere like shopping, movies, gaming, entertainment, food and even events. The concept of the mall is in line with the promise of Lanco Hills to offer everything under one roof from luxury homes to office spaces to shopping and entertainment zones.



LANCO FOUNDATION

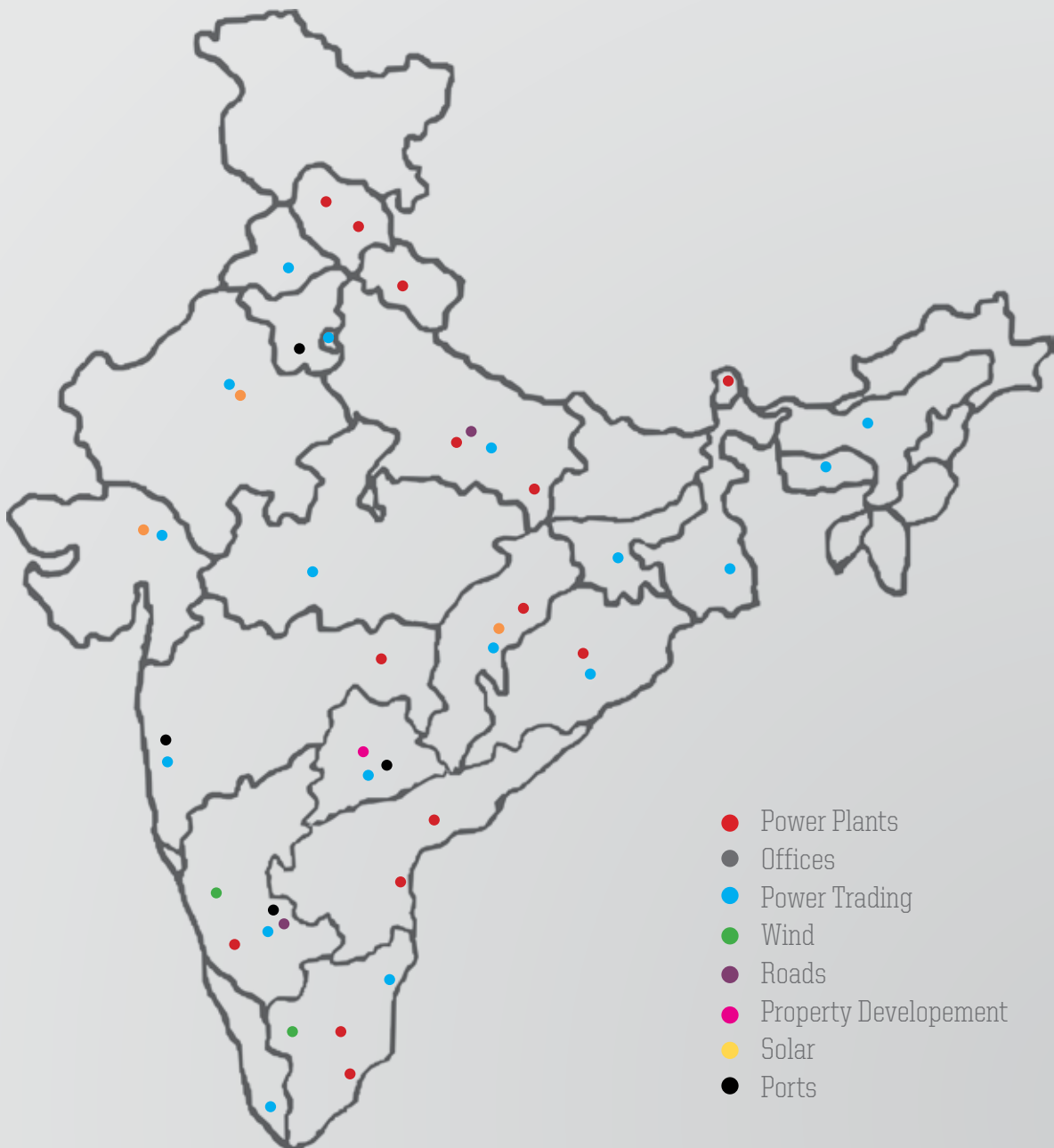


...THAT LITTLE EXTRA SUPPORT

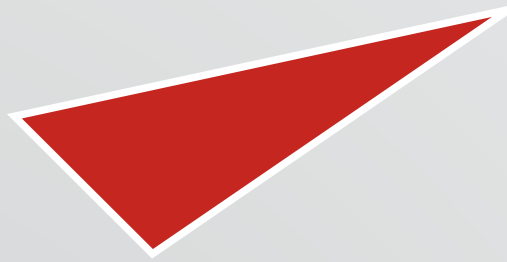
A member of the UN Global Compact, Lanco Infratech Ltd is recognised for its CSR initiatives, led by Lanco Foundation. Established in year 2000, the Foundation operates in 12 locations across 10 states in India. Its programmes range from promoting Education, Health, Safe Drinking Water, Community Development and Environment to combating Disability.

The target is to reach out to 375,000 beneficiaries residing in 200 villages around the Lanco plants and its nearby locations.

PAN INDIA PRESENCE



THE LANCO EDGE



The visual mnemonic in the shape of an upward moving arrow has been sub-branded as “The Edge” and represents the key differentiator for LANCO. The Edge is therefore the visual symbolisation of the distinct value-advantage that LANCO offers to its stakeholders, partners and employees.

“**The Edge**” is aesthetically placed as the cross-bar of the alphabet “A” and integrates seamlessly with the rest of the logo yet it may be leveraged as an independent entity across internal communication, media innovations, as a symbol, and as a recurring element in various expressions representing the LANCO credo

The Tilt (of the Edge): Upward & Forward Progress

The Fine Edge: Sharp (Learning) Minds with Incisive Business Focus



Lanco Infratech Limited

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